



Who we are

JB Ashtin is a medical communications agency dedicated to creating and bringing groundbreaking scientific narratives to life. Our partnership with pharmaceutical, biotechnology, consumer health, and medical device companies has positioned us at the forefront of transforming complex data into compelling stories that resonate with healthcare experts, practitioners, and patients alike.

We are on a quest to expand our horizons, and, for that, we need a maverick and somewhat of a unicorn—an authentic and collaborative account development and expansion expert with a focus on innovation. And, one who isn't afraid to roll up their sleeves and jump in to help.

Company Culture

At JB Ashtin, we don't just excel; we redefine excellence. Our team works hard to foster a collaborative environment that operates on trust and an appreciation of individual talents to reach our internal goals and our clients' goals. Through this philosophy, we have built a reputation for providing very positive working relationships with our clients. Our team is proactive, not just responsive. We treat each other with respect and humility, and we're dedicated to our craft. Thoughtfulness is in our DNA, and, while we're serious about science, we never forget to have fun. We believe that our internal clients are as crucial as our external clients, and we're looking for someone who understands that nurturing both is the key to our collective success.

We are looking for someone who will:

- **Foster Respectful Relationships:** Build and nurture strong relationships based on mutual respect, valuing the time and unique challenges of every client, both internal and external.
- **Innovate with Curiosity:** Approach problems with consideration and creativity, partnering with our account teams to offer custom solutions that meet client needs.
- **Keep up on the Latest Tech:** Have an awareness of and offer insights on how various AI technologies can impact and improve traditional healthcare communications, including natural language processing, data analytics, and machine learning. The focus is to support our human capital, not replace it.
- **Engage Proactively:** Seek new opportunities to expand our client base, with unwavering commitment and dedication to our mission and core values.
- **Deliver Impactful Presentations:** Prepare and deliver innovative pitches that showcase our capabilities and value proposition, while telling a relevant and compelling story.

Qualifications

- 4+-year degree in business, marketing, and/or communications. A degree in life sciences with an emphasis on the pharmaceutical/biotechnology industry a plus
- At least 7 years' client-facing experience in medical communications, pharmaceutical, and/or biotechnology industries and proven track record of meeting or exceeding business targets
- Skilled in leading, developing, and delivering proposals, presentations, and pitches
- Familiarity with medical communications solutions that address client pain points, including strategic messaging, educational programs, publications planning, and digital content
- Excellent verbal and written communication skills
- Willingness to travel (up to 25%) to achieve business goals
- Alignment with our company's core values



Respect



Excellence



Humility



Fun



Dedication



Proactivity



Thoughtfulness

Why Join Us?

JB Ashtin offers a remote, collaborative work environment; a competitive compensation package; opportunities for professional development and growth within an innovative, supportive company; and the chance to collaborate with a team of passionate, like-minded professionals dedicated to partnering with clients to make a positive impact on patient outcomes.

To apply, please submit your resume or CV, a cover letter that reflects your understanding of our core values, and examples of how you've embodied these values in your professional journey to jobs@jbashtin.com. Let's make an impact together!

JB Ashtin is an equal-opportunity employer.

We celebrate each other's uniqueness and are committed to creating a welcoming environment for all employees.